

With respect, Mr. C. Douglas Jarrett, I would like to point out a few glorified statements you made and their inconsistencies as related to real homeowners, not generalizations or paper doll residents you construct for argument purposes.

Features of Bulk Service Arrangements Highly Desired by Residents:

- **Cable is “Always On”**

You may wish you change this to Cable is “Always Billed”. I, and many others, fail to see the benefit of walking into a home already furnished with our developer’s choice of provider. I commend you on your sparkling twist on a dark fact---we can never escape the bill---not even if it belongs to our neighbor that foreclosed. You’re right---The “Cable is Always On” despite it being a non essential amenity that may need to be turned off in order for us to stay current on our more pressing bills.

- **No credit qualification with cable operator**

Indirectly, our credit will be checked at the closing table. HOA Assessments are factored in to an individual’s financial viability when purchasing a home. If the mortgage is \$1,000.00 and the assessments are \$350.00, we are checked for credibility to pay \$1,350.00 per month. The real kicker here is that a borderline purchaser may be pushed over the edge by the additional \$100-\$150/mo for these non essential services where “No credit qualification” is required. Great deal.

Bulk Service is Very-Well Received in Camden’s Communities, particularly Lower Demographic Communities:

“Very-Well Received” in Camden Communities, which you indicate are residential rental communities. Being a rental community eliminates the concern of rider contracts during home resale, HOA Payments for TelCom service, possible special assessments by the HOA to all home owners for delinquent payers, and service interruption due to payment delinquency by the HOA.

In the 1800’s, Slavery was a Very-Well Received notion. In 2008, slavery to a communication company is not. You may argue for a small percentage of individuals who actually receive quality service at a cheaper rate, but we argue for a large percentage that do not. The residents of Remington Park-Suffolk, Virginia will be assessed at \$138.00 per month for “Triple Play”. The communications company (Charter Cable), in a telephone conversation

disclosed their promotional rate for One Year to be \$99.97 for the same service we will be provided. The non-promotional rate after One Year would be \$117.31. For the same service I will be charged \$138.00 during the promotion and after.

The umbrella theory that your residents should supercede the residents of other communities in terrible situations is flawed.

Substantially Lower Rates for Desirable Programming Packages:

I think I adequately covered the “Substantially Lower Rates” in the previous paragraph. It appears our definitions of “Lower” may differ from yours. “Desirable Programming Packages” should be defined at a household level---not community. Where my neighbor may desire a telephone line and cable television, I do not. None the less, I will be forced to pay for them.

Bulk Service Arrangements – Residents and Prospective Residents Have a Choice:

- **At time of lease or lease renewal, bulk service is itemized**
 - **As with balance of services and amenities, residents and prospective residents have option to enter into a lease or elect another community.**

Unfortunately, the choice should be between using Company X and Company Z for their services---not an enforcement of using Company X or Moving. If this is the “Choice” you describe and pawn it off as a showing of good faith, I will steer clear of your communities.

The point that I and a lot of Americans in my situation are trying to make is this:

Bulk Billing Contracts have put and will continue to put home owners in HOA communities at serious risk. In no other business transaction is an individual household held accountable for the financial viability of their neighbor. Why would it be fair here? Why is it fair that my developer (a millionaire) can dangle me (a middle class college graduate) above the snake pit and remove my ability to decide my financial fate and financial interests? Why can they tell me I must pay for services that any other American has the right to cancel? Why can they place a lien against my house to pay for a contract that they organized, administrate, and profit from?

If you argue that that Development Company shouldn't organize the contract and should have no involvement in any profits, I strongly recommend you take a look at L.M. Sandler & Son's and RIM, LLC (Remington Infrastructure Management, LLC) the company that designed the Remington Park Contract. Law states that these companies should have no interest in each other in order to design a contract such as a Bulk Billing Contract. Why is it that a L.M. Sandler & Son's employee name is listed as the creator of RIM, LLC? It comes down to Profit for a company or Freedom for Americans. I would bleed on the flag to see that the stripes stay red---how about you?